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## TERMS

Our terms are cash with order—or 25% of the full amount to reserve bulbs, balance to be sent before shipment. No orders on which a balance is due will be held after March 1st. Such orders will be delivered express collect unless otherwise instructed.

Bulbs sold at single and dozen rates will be prepaid. At 100 rate, express at purchaser's expense. No order for less than \$1.00 can be accepted. Prices for larger quantities a matter of correspondence.

## GUARANTEE

Our bulbs are guaranteed to be true to name—correctly graded—free from disease. Bulbs proven otherwise will be replaced free of charge. We solicit your patronage and invite a frank report on the stock we send out.

# ELMWOOD TERRACE GARDENS

Mid-Winter Price List

1926-1927

From

ELMWOOD TERRACE GARDENS

*Green Mountain Highway*

BENNINGTON, VERMONT

GLAD  
NEWS  
*for*

U. S. DEPARTMENT OF AGRICULTURE

WASHINGTON, D. C.

BUREAU OF PLANT INDUSTRY  
Horticulture

GOVERNMENT PRINTING OFFICE 121689

Margaret Breard Hawks  
**ELMWOOD TERRACE GARDENS**  
*Green Mountain Highway*  
BENNINGTON, VERMONT

Greetings from One Gladiolus Lover to Another—

My unabated love for and joy in growing my favorite flower, the Gladiolus, has again resulted in the harvest of those typically fine, healthy bulbs that have built the fame of Elmwood Terrace Gardens. And this folder has as its purpose, the offering to my old friends and customers their first choice of stock that I am confident cannot be surpassed in value. My surplus above planting requirements will not last long this season, if early orders are any indication, and I want those with whom I have come to feel a personal acquaintance to be assured of their needs for next Spring.

You already know the superior quality of my stock, together with the wonderful results obtained from planting the bulbs in your own garden soil.

<sup>5</sup> In the perhaps too brief descriptions of varieties given on succeeding pages, I am assuming that your familiarity with each flower demands no more. If, however, you desire further information, desire to plant for a particular purpose, color scheme, commercial utility, sale of blooms to florists or to motorists my suggestions will be gladly forwarded to you upon request.

To my friends who would like to plant in large enough quantities to permit the sale of blooms, let me suggest that no more enjoyable and pleasant way could be found for the employment of your own spare time, as well as that of your children, which would be so remunerative to you or them for extra pin money. My experience of recent blooming seasons has proved that to me.

The stimulation of the love for flowers among children who can be interested in planting and growing them is something to be encouraged by every parent.

The gift of bulbs to your flower loving friends for Christmas, Easter, Mothers Day or any other occasions prior to planting time are appropriate remembrances to be sincerely appreciated, especially when the Glads begin to bloom and become a joy and pleasure to all who see them.

Blooms cut "in the whip" with only the first flowers showing may be shipped, closely packed, a thousand miles or more, and upon arrival at their destination removed from the box, put into water and the remaining 12 to 20 flowers on each stem continue to bloom as they would do if left in the garden.

What can be more beautiful than a basket of gladiolus blooms in the home, the sick room, Sunday church pulpit, or the exhibition hall?

Some of the less expensive varieties are the very ones which make a most beautiful flower display for instance:

White	—	Mary Pickford
Lavender	—	Herada
Red	—	Crimson Glow
Pink	—	Marshal Foch
Yellow	—	Schwaben

The primulinus varieties are more dainty in their general effect and very beautiful when used with green foliage like asparagus spray, or with other cut flowers.

My old customers are now so numerous as a result of my former extensive advertising, and the quality of these bulbs is so increasingly in demand, that I have decided to carry on no extensive magazine advertising campaign, issue no expensive catalogue, but to give my Glad-loving friends the benefit through price reduction, which means to each of you an even greater value than in preceding years.

If you are prepared to send in your order at once, you may avail yourself of the 10% discount mentioned elsewhere in this folder.

Cordially yours,

*Margaret Breard Hawks*



# Superior Gladiolus Bulbs

ADORATION (R)—large Lincoln red. 35c each.  
ADRIATIC—deep wine blue. 15c each.  
ALTON (R)—large brilliant orange. 30c each.  
ALBANIA—glistening pure white. 15c each.  
AMERICAN INDIAN (R)—fine pure velvety red. 15c each.  
A. B. KUNDERD (R)—cream shaded primrose and blush. 20c each.  
ANNA EBERIUS—velvety mulberry purple. 10c each.  
ATHERTON—salmon rose bordered blue. 10c each.  
ARABIA—large nearly black. New. \$1.00 each.  
BERTREX—early glistening white. 8c each.  
BEN BOLT—pink flaked scarlet. 25c each.  
BEST VIOLET—tall violet purple. 10c each.  
\*BETTY JOY—creamy white flushed pink. 85c each.  
BLUE JAY—best known light blue. 10c each.  
BLUE ISLE—lilac-blue dark red blotches. 25c each.  
BLUE ORCHID—rich violet blue, black blotch. 25c each.  
BYRON L. SMITH—silvery lavender-pink. 10c each.  
BLACK JOE—very dark rich red. 20c each.  
BARON HULOT—dark almost navy blue. 8c each.  
CANDIDUM—white suffused pink. 5c each.  
CARMEN SYLVA—tall, fine, early white. 12c each.  
CATHERINA—grayish blue, dark blotches. 15c each.  
CHALLENGER—giant rich velvety red. 15c each.  
CHARLEMAGNE—large sunrise red. 12c each.  
CHATEAU THIERRY—brilliant orange scarlet. 10c each.  
C. M. KELWAY—early pink and cream. 6c each.  
CONSPICUOUS—light blue, dark blue blotches. 7c each.  
CRESCENT QUEEN (R)—dark wine red. 10c each.  
CRIMSON GLOW—magnificent glowing crimson. 8c each.  
CRINKLES (R)—deep rose pink intensely ruffled. 50c each.  
CAPT. BOYNTON—white suffused lavender, deep lavender blotches. 50c each.  
CATHERINE COLEMAN—very elegant La France pink. 75c each.  
CORUNNA—large orange, large almost black blotches. 15c each.  
DAISY RAND—deep pink, yellow throat. 8c each.  
DEFIANCE—massive blush white. 10c each.  
D's AMERICAN BEAUTY—brilliant American Beauty creamy throat. 20c each.  
DOMINION—immense deep scarlet. 10c each.  
DORRIT—large rose lilac, red throat lines. 20c each.

DREAM (R)—deep salmon red. 15c each.  
DR. ELKINS—large white with enormous lilac blue blotches. 40c each.  
DR. NELSON SHOOK (R)—giant deep tyrian rose. \$2.50 each.  
DR. VAN FLEET (R)—delicate rose pink, deeper at edges, creamy throat. 20c each.  
DUCHESSE OF YORK—rich dark blue. 25c each.  
DIANA—pure blood red, self color. 15c each.  
DUNLOPS—rich red golden center. 15c each.  
DR. F. E. BENNETT—enormous fiery red. \$1.00 each.  
EARLY PENDLETON—flesh pink dark blotches. 8c each.  
EARLY SNOWFLAKE—extra large white tinted flesh. 10c each.  
E. J. SHAYLOR (R)—pure deep rose. 10c each.  
ELKHART—lavender rose deeper throat. 30c each.  
ELORA—early white tiny red lines in throat. 10c each.  
EUROPA—pure snow white. 10c each.  
EV. KIRTLAND—silvery pink, deeper on edge, brilliant scarlet blotches. 6c each.  
ELF—pure white delicate lemon lip. 20c each.  
ELIZ. TABOR—extra early pink, large dark blotches. 25c each.  
EUGENE LEFEBRE—large bright pink, dark amaranth blotches. 25c each.  
ELIZ. GERBERDIG (R)—shell pink covered with fine lines and dots. 10c each.  
FASTIDIOUS—shell pink, ivory white throat. 35c each.  
FERN KYLE (R)—immense cream color. 60c each.  
FAIR COLUMBIAN—lilac, deeper in throat. 15c each.  
FAUST—large wide open maroon. 5c each.  
FIRE RIBBON—bright red, all open at once. 15c each.  
FLORA—large soft yellow. 8c each.  
GAIETY—bright salmon pink, flaked red. 10c each.  
\*GRACE KIMBALL—new light blue. Beautiful. \$1.00 each.  
GIANT MYRTLE—immense delicate pink. 30c each.  
GLORY OF HOLLAND—good all round white. 5c each.  
GOLD—self yellow. Extra fine. 25c each.  
GOLDEN GLORY (R)—yellow with dark throat blotches. 15c each.  
GOLD THROAT—red ground, yellow throat showy. 15c  
GOLDEN MEASURE—large golden yellow self. 15c each.  
GOLIATH—deep purplish wine. 10c each.  
GRETCHEN ZANG—salmon pink deeper in throat. 5c each.  
GIANT NYMPH—LaFrance pink creamy throat. 20c each.  
GRANDEUR (R)—deep vermillion pink. 15c each.

# from Elmwood Terrace Ga

\***GERALDINE FARRAR**—immense light blue. \$4.00 each.  
**HENRY FORD**—dark rhodamine purple. 50c each.  
**HALLEY**—early bright salmon. 4c each.  
**H. C. GOEHL**—white, conspicuous dark red blotches. 30c each.  
**\*HAZEL DAWN**—strawberry pink, lighter throat. 50c each.  
**HERADA**—enormous glistening pure mauve. 6c each.  
**HELGA**—fine salmon rose—cream in throat. 10c each.  
**IDA VAN**—deep salmon red. 4c each.  
**INDIAN MAID**—peach blossom pink deeper throat. 15c  
**JOERG'S WHITE**—gigantic white, magnificent. \$2.00  
**JACK LONDON**—bright salmon. 15c each.  
**JACOBA VAN BEIJEREN**—violet self. Tall grower. 25c each.  
**J. A. CARBONNE**—very large orange salmon. 40c each.  
**\*JAP LADY**—bishop purple, velvety blackish purple throat. \$1.00 each.  
**JENNY LIND**—pure soft apricot pink, pale yellow throat. 20c each.  
**JOE COLEMAN (R)**—vigorous rich velvety red. 8c each.  
**K. GLORY (R)**—large creamy apricot. 5c each.  
**KIRCHHOFF'S VIOLET**—bright blue darker throat. 50c each.  
**LE MAR. FOCH**—immense light pink. 4c each.  
**LILY WHITE**—tall early pure white. 4c each.  
**L'IMMACULEE**—one of the best early whites. 10c each.  
**LOUISE**—large lilac, dark wine stripes on lower petals. 10c each.  
**LA COURONNE**—creamy yellow, large dark throat blotches. 30c each.  
**LOVELINESS**—palest cream suffused apricot. 8c each.  
**LEOTA**—geranium pink, creamy white throat. 30c each.  
**\*LONGFELLOW**—tall LaFrance pink. 50c each.  
**\*LOS ANGELES**—shrimp pink, orange carmine throat. 35c each.  
**\*MAD. M. SULLY**—milk white, blotched carmine. 30c each.  
**MAGENTA**—pure Tyrian rose. 15c each.  
**MAGIC**—light blue with dark blotches. 15c each.  
**MARIE KUNDERD (R)**—exquisite early pure white. 25c each.  
**MAR. FOCH (R)**—beautiful salmon pink, one of the best. 20c each.  
**MARY FENNELL**—deep lilac, primrose throat. 7c each.  
**MARY PICKFORD**—creamy white sulphur throat. 8c each.  
**MARY S. BURKE**—canary yellow overlaid apricot. 15c each.

**MISS H. FRANKLIN (R)**—early white, lilac feather in throat. 6c each.  
**MONA LISA (R)**—silvery flesh pink. 15c each.  
**\*MRS. F. C. HORNBERGER**—magnificent pure white. \$5.00 each.  
**MOTTLED BEAUTY (R)**—mottled and flaked on white ground. 40c each.  
**MR. MARK**—Sturdy good light blue. 8c each.  
**MR. W. H. PHIPPS**—LaFrance pink. Extraordinary. \$1.00  
**MRS. A. E. KUNDERD**—tall white blushed pink. 10c each.  
**MRS. DR. NORTON**—silvery white tinted pink creamy blotch. 8c each.  
**MRS. F. C. PETERS**—rose lilac with crimson blotches. 25c each.  
**MRS. F. KING**—very tall flame scarlet. 4c each.  
**MRS. F. PENDLETON**—light rose pink, giant velvety carmine blotch. 6c each.  
**MRS. H. E. BOTHIN (R)**—light geranium pink flame scarlet center. 20c each.  
**MRS. G. W. MOULTON**—very dark American Beauty red. 8c each.  
**MRS. LEON DOUGLASS**—Begonia rose striped flame, pale yellow in throat. 50c each.  
**MRS. O. W. HALLADAY**—golden cream flushed and bordered pink. 6c each.  
**MRS. J. R. WALSH (R)**—flesh pink, dark ruby throat. 30c each.  
**MRS. ARTHUR MEEKER**—deep American Beauty rose. 35c each.  
**MRS. WATT**—American Beauty color. 5c each.  
**MRS. W. E. FRYER**—large orange scarlet. 5c each.  
**MRS. WM. KENT**—light fawn, old rose throat. 10c each.  
**\*MRS. K. PRESTGARD**—pure snow white, many open at once. \$1.00 each.  
**MATHEW CRAWFORD**—ivory suffused rhodamine pink. 20c each.  
**MONTEZUMA**—dark crimson, carmine flaked black. 15c each.  
**MURIEL**—one of the finest light blues. 20c each.  
**MYRTLE**—dainty rose pink, throat creamy white. 8c each.  
**NEUTRALITY**—improved America. Clearer pink. 10c each.  
**NIAGARA**—soft nankeen yellow. 5c each.  
**NORA**—light blue, small dark throat blotch. 6c each.  
**\*NORMA TALMADGE**—large clear sulphur yellow. \$1.00 each.  
**OPALESCENT**—large pale rose lavender self color. 35c  
**ORANGE GLORY (R)**—orange color, lighter throat. 10c each.  
**PRIMROSE BEAUTY**—large primrose yellow. 10c each.  
**PANAMA**—large light rose pink. 5c each.

# rdens, Bennington, Vermont

**PINK WONDER**—extra large delicate pink. 10c each.  
**PEACE**—giant white, lilac featherings. 4c each.  
**PEACH ROSE**—deep rose pink, dark throat blotches. 20c each.  
**PEARL OF CALIFORNIA**—\$10.00 large, \$6.00 half size—no bulblets.  
**PEARL**—light pink creamy throat. 6c each.  
**PINK LILY (R)**—pure rose pink. 20c each.  
**PINK PERFECTION**—LaFrance pink, many open at once. 10c each.  
**POLLYANNA (R)**—clear rich yellow. 15c each.  
**PRIDE OF GOSHEN (R)**—flesh pink heavy texture. 6c each.  
**PRIDE OF HILLEGOM**—early bright red. 7c each.  
**PRIDE OF LANCASTER (R)**—brilliant orange salmon. 10c each.  
**PRINCE OF INDIA**—unique blending of old Persian tones. 30c each.  
**PRINCE OF WALES**—extra early fine pure salmon. 6c each.  
**PROPHETESSE**—white with velvety maroon blotches. 6c each.  
**PURPLE GLORY (R)**—deep velvety maroon almost black blotches. 25c each.  
**\*PARAMOUNT**—blending of pink and cream. 75c each.  
**PYTHIA**—giagantic showy rose red. 15c each.  
**QUEEN WILHELMINA**—large salmon pink, many open. 5c each.  
**RED, WHITE AND GOLD**—as name implies. 10c each.  
**REV. EW BANK**—beautiful light porcelain blue. 15c each.  
**ROEM VAN KENNEMERLAND**—deep rose with yellow blotch. 5c each.  
**RICHARD DIENER**—geranium pink, cream throat sprinkled ruby, grand. 35c each.  
**ROMANCE**—blending tones of orange, salmon, rose red and yellow. 15c each.  
**1910 ROSE**—pure rose pink, white lines on lower petals. 6c each.  
**ROSALIND (R)**—velvety dark analine red, exquisite. 60c each.  
**REMEMBRANCE (R)**—geranium pink, pomegranate purple blotch. 25c each.  
**ROSE ASH**—ashes of roses, unusual and lovely. 10c each.  
**ROSE GLORY (R)**—pure rose pink, deeper in throat. 10c each.  
**ROUGE TORCH**—tall white, carmine torch-like tongue. 5c each.  
**ROBT. J. KUNDERD**—brilliant vermillion or orange scarlet. 60c each.  
**RUFFLED AMERICA (R)**—delicate pink, many open. 25c each.

**SWEET BRIER**—pale pure silvery rose pink. 25c each.  
**SCARLANO (R)**—bright orange red. 10c each.  
**SCARLET PRINCEPS**—massive round scarlet blooms many open. 8c each.  
**SCARLET WONDER**—enormous pure deep scarlet. 25c each.  
**SCHWABEN**—pale pure sulphur yellow, many open. 4c each.  
**\*SWEET ROSE**—magnificent rose pink, red throat. \$1.25 each.  
**SNOW GLORY (R)**—pure all white, slight iris blue lines in throat. 60c each.  
**SULPHUR GLOW (R)**—sulphur yellow intensely ruffled. 20c each.  
**SUNNYMEDE**—rare shade of orange yellow with red blotch. 35c each.  
**SWEET LAVENDER**—early lavender, deeper throat marks on yellow ground. 20c each.  
**THOS. T. KENT**—rose pink with ruby running through center of all petals. 10c each.  
**TITANIC**—enormous lilac purple, gives effect of dark red. 20c each.  
**TARO**—very dark American Beauty. 15c each.  
**TWILIGHT (R)**—blushed creamy buff, throat grandest yellow and pink. 20c each.  
**\*TWIN FIRES**—pure pink, light yellow blotches with scarlet spot in center. 50c each.  
**TYCO-ZANG**—beautiful enormous clear salmon pink, wonderful. \$2.00 each.  
**ULYSSES**—dull smoky blues and old rose, a rich fancy variety. 20c each.  
**VELVET KING**—gleaming deep scarlet. 6c each.  
**VIOLET BEAUTY**—large cerise, violet, red throat blotches. 10c each.  
**VIOLET GLORY (R)**—rich self color, deep violet. 10c each.  
**VIRGINIA HALE**—soft creamy rose, deeper towards outer edges. 35c each.  
**WAR**—large blood red, handsome. 8c each.  
**WM. G. BADGER**—enormous tall salmon pink—extra. \$1.50 each.  
**WHITE GIANT**—large pure white, lily-like in appearance. 10c each.  
**WHITE GLORY (R)**—pure white, beautiful iris blue throat. 10c each.



# Attractive Mid-Winter Quotations

**WHITE PLUME**—flesh white blushed deeper on lower petals. 20c each.

**WHITE WONDER**—large pure white, medal winner. 15c each.

**WILBRINK**—delicate creamy pink, very early. 6c each.

**WILLY WIGWAM**—blushed white, dark carmine throat blotch. 5c each.

**YELLOW HAMMER**—pure soft canary yellow, tall and graceful. 5c each.

**YOUELL'S FAVORITE (R)**—striking rosy-lavender, large flowers. 10c each.

Mixture made up from the foregoing list and many other desirable varieties in a wide range of colors known to my customers as Elmwood Terrace Special, 75c dozen; \$1.50 for 2 dozen; \$5.00 per 100.

DeLuxe Mixture selected from more expensive varieties and containing a good percentage of the ruffled ones and later introductions, \$1.50 dozen; \$2.75 for 2 dozen; \$10.00 per 100.

## PRIMULINUS HYBRIDS

**AMY BELLE**—most unusual bright golden yellow. 30c each.

**ALBION**—large salmon rose pink. 5c each.

**ALICE TIPLADY**—grand orange saffron. 6c each.

**ALTAIR**—salmon saffron. 5c each.

**ANAMOSA**—orange salmon, golden throat. 10c each.

**ARGO**—large salmon pink. 7c each.

**BUTTERBOY**—large buttercup yellow, pure self. 20c

**BOBOLINK**—orange tinted yellow, extra early. 10c each.

**CAPELLA**—bright fiery orange red. 8c each.

**DEXTER**—tall blush rose pink throat creamy yellow. 10c each.

**ETHELYN**—tall extra fine orange yellow. 30c each.

**GOLD DROP (R)**—large pure deep yellow. 15c each.

**GOLDEN BUTTERFLY**—grand canary color, lower petals deeper. 25c each.

**GOLDEN GLEAM**—similar to Alice Tiplady, more golden orange. 20c each.

**GOLDEN SWALLOW (R)**—clear soft yellow self. 35c each.

**GOLDEN TINGE**—dainty orange salmon, lower petals deep yellow. 20c each.

**GOLD ELSIE**—pure bright yellow extra. 45c each.

**JEWEL**—lovely pink, golden throat. 10c each.

**LINTON (R)**—salmon rose, lower petals golden veined rose. 6c each.

**MAIDEN'S BLUSH**—purest blush pink. 8c each.

**MYRA (R)**—deep salmon on yellow ground, showy. 5c each.

**MINTAKA**—beautiful pink and gold. 20c each.

**MING TOY**—showy deep buff with yellow throat. 20c each.

**MID SUMMER DREAM**—large beautiful geranium red. 15c each.

**PRIMUNELLA (R)**—orange saffron color extra. 10c each.

**ROSALIA (R)**—yellow blushed orange. 10c each.

**SALMON BEAUTY**—deep salmon with salmon yellow throat. 10c each.

**SALMON BUFF**—salmon buff, yellow throat pencilled. 25c each.

**SHEILA**—large beautiful salmon, early, extra. 20c each.

**SWEETHEART**—light cream, golden yellow on lower petals. 25c each.

**SENECA**—faint wine pink on yellow ground. 10c each.

**SHELL PINK**—beautiful very large rose pink. 25c each.

**SOUVENIR**—pure solid deep yellow. 10c each.

**TOPAZ**—salmon pink, extra fine, early. 5c each.

**TUPELO**—deep pure canary yellow. 5c each.

**WHITE BUTTERFLY**—beautiful dainty white, cream white throat. 15c each.

A beautiful collection of Primulinus Hybrids in mixture comprising most of the above and many others in the widest color range, 60c dozen; 25 for \$1.00; \$3.50 per 100.

Order as **BUTTERFLY MIXTURE**—Primulinus Hybrids of the rarer, more recent introductions in superb mixture, \$1.00 dozen; 25 for \$1.75; 100 for \$6.00.

12 bulbs for the price of ten.

Half size bulbs at half price.

100 bulbs for price of seven dozen. Fifty at hundred rate.

35 bulblets at price of one large bulb.

Starred varieties can be supplied in large bulbs only.

10% discount to January 15th on all orders paid in full.